

# Farewell from Club Travel!



## Phuket Conference

### Relaxing during the Phuket Conference

October 5th, 2012

Hello to all PMC members,

We have now finished the 2012 PMC Conference in Phuket. Participants had been studying many aspects of their properties to ensure they were able to grow their equity and rental returns. The areas of study were:-

- Managing Your Portfolio Cashflows and Equity Growth
- Managing Your Finances and Preparing For Retirement
- Managing Your Strata Properties for Greater Performance
- Improving Your Property Performance and Preparing for Retirement.

Participants were learning from each other as well as learning from presenters. Phil Hill introduced a new cashflow program to participants called Snapshot. This program was developed by another Property Mentor Paul Hulford who attended last year's conference in Fiji and refined the SPI program into the Snapshot program. This program comes with a number of charts that PMC members could chart long terms trends and actual performance of their properties. Sessions on improving rental performance by two of our property managers, one in Victoria and another OSM in Brisbane provided many tips on how to get better rental growth from participants' investment properties.

Joe Linco one of our CLMPs and Jill Orr our TIC Financial Planner were able to take members through matters related to the finances for their properties and how this could be combined into a long term financial plan for individual circumstances. Bronwyn Paddick presented and answered many questions about Estate Planning incorporating property aspects for end of life. Not a subject that we may wish to discuss but essential to plan adequately for and not leave your estate in a poor order at your departure.

Participants were also able to test their bargaining skills after end of the day with some time in Patong town. There was also some time to take in the local sights with some elephant riding. At the conclusion of the week our Group Gala Dinner had a South American theme to highlight the 2013 trip being arranged to the Galapagos Island and South America in April - May next year.

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stamp here

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